

References

The Driver Shortage by Will Cook is a detailed exposé of the trucking industry's transformation, blending rigorously sourced facts with the author's personal opinions and insights as a veteran trucker. The book draws on a wide range of data, including government reports, industry analyses, news articles, and social media posts, to support its claims about the decline of American trucking due to corporate greed, globalist policies, and technological shifts. However, it also reflects Will Cook's perspective, shaped by decades behind the wheel, which includes interpretive commentary and strong anti-globalist views. Readers are encouraged to evaluate the factual references alongside the author's opinions to form their own conclusions. Below is a complete list of references cited in the book, organized by chapter, as of May 25, 2025.

Chapter 1: The Manufactured Crisis

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Chapter 2: Visa Labor and the Trojan Horse

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 - Note: Claims about TuSimple's ties to Chinese entities, terminals near military bases, and potential signal interception lack specific citations and are speculative, though supported by general references to a 2022 crash and federal investigations.

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Chapter 14: Who Profits, Who Pays - The Final Tally

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 - H-2B and TN-Mexico visas at \$10/hour (Chapter 2, DHS, 2023).
 - ELD costs of \$2,000/truck (Chapter 10, FMCSA, 2016).
 - Werner’s Aurora partnership (Chapter 10, Aurora Blog, 2024).
 - \$2 million insurance thresholds threatening 30% of small fleets (Chapter 10, ATRI, 2022).
 - 63,000 factory closures (Chapter 8, EPI, 2013).
 - 15% rate drops in border states (Chapter 6, TRB, 2002).

Chapter 15: The Real Driver Shortage - And How We Fix It

- No new references cited. The chapter references prior data, including:
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 - H-2B visas at \$10/hour (Chapter 2, DHS, 2023).
 - Aurora’s driverless rigs (Chapter 3, Mika, 2025).
 - \$110 million IJA parking budget (Chapter 7, FHWA, 2021).
 - 3.5 million CDL holders (Chapter 11, BLS, 2023).
 - \$80,000-\$120,000 OTR, \$55,000-\$70,000 local/regional pay (Chapter 2, BLS, 2023).
 - Werner’s training programs (Chapter 10, Werner Annual Report, 2023).
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